

## Suggested Book Readings

- Akerlof, G. A. & Shiller, R. J. (2015). *Phishing for Phools. The Economics of Manipulation and Deception*. Princeton, NJ: Princeton University Press.
- Banarjee, A. V. & Duflo, E. (2011). *Poor Economics: A Radical Rethinking Of The Way To Fight Global Poverty*. New York, NY: Public Affairs.
- Bok, D. (2010). *The Politics Of Happiness: What Government Can Learn From The New Research On Well-being*. Princeton, NJ: Princeton University Press.
- Epstein, D. (2019). *Range: Why Generalists Triumph in a Specialized World*. New York: Riverhead Books.
- Feldman Barrett, L. (2017). *How Emotions Are Made*. New York, NY: Houghton Mifflin Harcourt.
- Gardner, D. (2009). *The Science Of Fear*. New York, NY: Penguin Books.
- Gilbert, D. (2006). *Stumbling On Happiness*. New York, NY: Random House.
- Haidt, J. (2012). *The Righteous Mind: Why Good People Are Divided By Politics And Religion*. New York, NY: Penguin Books.
- Halpern, D. (2015). *Inside the Nudge Unit. How Small Changes Can Make a Big Difference*. London, UK: Random House.
- Hammond, C. (2016). *Mind Over Money. The Psychology of Money and How to Use it Better*. New York: Harper Perennial.
- Kahneman, D. (2013). *Thinking: Fast & Slow*. New York: Farrar, Straus and Giroux.
- Kahneman, D., Sibony, O., & Sunstein, C. R. (2021). *Noise: A Flaw in Human Judgment*. New York: Little, Brown Spark.
- Marshall, G. (2014). *Don't Even Think About It: Why Our Brains Are Wired to Ignore Climate Change*. New York, NY: Bloomsbury.
- Mullainathan, S. & Shafir, E. (2013). *Scarcity: Why Having Too Little Means So Much*. London, UK: Penguin.
- Pinker, S. (2021). *Rationality: What It Is, Why It Seems Scarce, Why It Matters*. London, UK: Penguin Random House.

- Ruggeri, K. (Ed.) (2021). *Psychology and Behavioral Economics: Applications for Public Policy*. London, UK: Routledge.
- Sapolsky, R. (2017). *Behave: The Biology of Humans at Our Best and Worst*. London, UK: Vintage
- Taleb, N. N. (2012). *Antifragile: Things That Gain From Disorder*. New York, NY: Random House.
- Thaler, R. H. (2015). *Misbehaving: The Making of Behavioral Economics*. New York, NY: W. W. Norton & Company.
- Thaler, R. H. & Sunstein, C. R. (2021). *Nudge: The Final Edition*. London, UK: Penguin Random House.